DEAR COMMUNITY INVESTOR

With your help, we spent every day in 2016 improving more than 27,000 lives in Calhoun, Fairfield, Lexington, Newberry, Orangeburg and Richland counties through our education, financial stability and health initiatives.

United Way continues to lead the charge for long-term flood recovery in the Midlands, organizing the Midlands Flood Recovery Group (MFRG) in Richland and Lexington counties. The MFRG addresses ongoing needs including disaster case management, home repairs and rebuilds, volunteer management, and securing and allocating funds to meet unmet needs of disaster victims. As of today, United Way and its partners have helped repair 93 homes with 30 more in process.

In February, we expanded our dental and eye care services with a new 5,000 square foot dental and eye care clinic in the Richland County Health Department. Since then, we have seen emergency room visits for dental cut in half, and our clinic is seeing double the adults we were seeing in 2015.

United Way continues to prioritize the education of our young children by striving to have them ready for school, reading on grade-level and involved in programs and services that maintain and improve their academic success. Last year, 7,164 students participated education programs thanks to United Way funding.

Together, we accomplished all that and much more, and we did it while moving our headquarters from 1800 Main Street to our new location at 1818 Blanding Street. Our new facility, including the BlueCross BlueShield of South Carolina Community Innovation Center, has already proven useful as a hub for community events and collaboration and will continue to do so for many years.

In November, I announced my plans to retire as President and CEO of United Way of the Midlands effective June 30, 2017. I am leaving behind a strong organization that will continue to fight for the health, education and financial stability of every person in the Midlands. Thank you for your support. Thank you for Living United.

MAC BENNETT | PRESIDENT & CEO

OUR BOARD THANKS YOU

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Financial Report and Sponsors

UNITED WAY OF THE MIDLANDS
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COLUMBIA, SC 29201
PHONE (803) 733-5400
UWAY.ORG

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UNITED WAY OF THE MIDLANDS FINANCIAL REPORT

FULL FINANCIAL STATEMENTS CAN BE FOUND AT UWAY.ORG

ращал 17%

 выпуск 2016

 финансовое положение

17%

9%
people participated in United Way-funded education programs in 2015-2016, including 2,645 students in quality in- and out-of-school programs and 531 children who were tutored through our Midlands Reading Consortium.

Jay credits his decision to become a teacher to the time he spent tutoring with MRC, a literacy program that pairs volunteer tutors with students from pre-kindergarten to third grade to help them achieve grade-level reading and language skills.

In 2013, Jay joined MRC and was paired with Malcolm, a first grade student at Davis Early Childhood Center for Technology. Even though he was new to the program, Jay thought he knew what to expect from the experience. Making a connection didn’t come as easily as Jay anticipated. Though Malcolm was well-mannered, he didn’t talk much during their visits. “I was there, he would come back. He put his hand in his pocket and pulled out a John Cena T-shirt and thought it would provide an opportunity to make a connection. ‘I asked him if he liked John Cena, and he said, ‘Yes.’ I asked him what his favorite thing about him was, and he said, ‘He’s strong.’” What happened during their next and final session of the year moved him in a way he could not have anticipated. “We were reading, and he suddenly stopped and leaned back. He put his hand in his pocket and pulled out a John Cena action figure. He said, ‘I want to show you something. This is John Cena.’ Remember last week when we were talking about him?’”

“That was the moment I became totally committed to the Midlands Reading Consortium. I realized that I could make a connection and even that a connection as small as this was exciting. In turn, I realized I was happiest when I was working with these children, seeing them succeed and guiding them to this achievement.”

For Jay, community is about people coming together to forge relationships to share experiences and provide for others’ needs. “When I was tutoring, I was inspiring my students, but, as it turns out, I was also inspiring myself.”

In the Countdown to Kindergarten program, 191 students (86%) improved/maintained grades and 100% reported reading to their child four or more times per week.*

St. Lawrence Place provides literacy and parent engagement programs to at risk families and children, 47 of 50 students (94%) improved/maintained grades.

BBBS of Greater Columbia provides children mentoring relationships with adults, 125 students engaged with positive male volunteers (87%) participated in the program for a sufficient period of time.

The Literacy Leaders after school program incorporates peer reading for literacy development; 1,158 of 1,478 (78%) improved/maintained grades.

Orangeburg County First Steps: $5,000

In the Countdown to Kindergarten program, 17 of 45 parents/caregivers (38%) report reading to their child four or more times per week.

The Latino Family Outreach Initiative reaches out to Latino families through health initiatives to promote literacy; 757 of 1,234 parent/caregivers (77%) demonstrated increased knowledge about their children’s development.

Reach Out and Read – Carolinas: $40,000

The program provides literacy in a medical setting through parental education and free books at their medical homes; 2,539 of 3,562 parent/caregivers (71%) demonstrated increased knowledge about their children’s development.

Richland Library: $309,000

The Learning Bridge initiative engages parents in academic learning to link income-children in grades kindergarten to 4th grade; 128 families reported increased knowledge about their children’s development.*

United Way of the Midlands (UWM): $70,527

The Midlands Reading Consortium School-based tutoring initiative for K-2nd grade students provides 488 students, 88% of whom agreed or strongly agreed that students increased interest and improved attitude toward reading.

Vital Connections of the Midlands (VCM): $302,000

VCM provides quality child care services; 120 children were served, and 102% of families demonstrated increased knowledge about their children’s development.

MRC VOLUNTEER TURNS TUTORING INTO A CAREER

When Jay Cross started volunteering with United Way’s Midlands Reading Consortium (MRC), he never imagined it would spark a passion in him that would lead him to leave a successful career at SCANA to pursue teaching full-time at Swansea High Freshman Academy.

Jay credits his decision to become a teacher to the time he spent tutoring with MRC, a literacy program that pairs volunteer tutors with students from pre-kindergarten to third grade to help them achieve grade-level reading and language skills.

In 2013, Jay joined MRC and was paired with Malcolm, a first grade student at Davis Early Childhood Center for Technology. Even though he was new to the program, Jay thought he knew what to expect from the experience. Making a connection didn’t come as easily as Jay anticipated. Though Malcolm was well-mannered, he didn’t talk much during their visits. “I was there, he would come back. He put his hand in his pocket and pulled out a John Cena T-shirt and thought it would provide an opportunity to make a connection. ‘I asked him if he liked John Cena, and he said, ‘Yes.’ I asked him what his favorite thing about him was, and he said, ‘He’s strong.’” What happened during their next and final session of the year moved him in a way he could not have anticipated. “We were reading, and he suddenly stopped and leaned back. He put his hand in his pocket and pulled out a John Cena action figure. He said, ‘I want to show you something. This is John Cena.’ Remember last week when we were talking about him?’”

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For Jay, community is about people coming together to forge relationships to share experiences and provide for others’ needs. “When I was tutoring, I was inspiring my students, but, as it turns out, I was also inspiring myself.”

Big Brothers Big Sisters: $65,000

BIG BROTHERS BIG SISTERS: $65,000

BBBS of Greater Columbia provides children mentoring relationships with adults, 125 students engaged with positive male volunteers (87%) participated in the program for a sufficient period of time.

Boy Scouts – Indian Waters Council: $30,000

BOY SCOUTS – INDIAN WATERS COUNCIL: $30,000

Skateboard rounds at a local skate park; 350 youth move more in characterized literacy-building activities; 270 of 320 Scouts (84%) increased or maintained grades.

Boys & Girls Clubs of the Midlands: $250,000

BOYS & GIRLS CLUBS OF THE MIDLANDS: $250,000

The Safety Leaders after school program promotes peer reading for literacy development, 2,158 of 2,478 (88%) improved/maintained grades.

Calhoun County First Steps: $10,000

CALHOUN COUNTY FIRST STEPS: $10,000

The Parents as Teachers program engages parents in at-risk families by connecting them with educators through home visits and support groups; 38 of 38 caregivers (100%) showed increased knowledge about their children’s development.

Calhoun County First Steps: $4,900

Calhoun County First Steps: $4,900

In the Countdown to Kindergarten program, 21 of 24 parents/caregivers (91%) reported reading to their child four or more times per week.

Communities in Schools of the Midlands (CIS): $600

COMMUNITIES IN SCHOOLS OF THE MIDLANDS (CIS): $600

CIS provides behavior case management to students, 154 of 260 students (59%) demonstrated increased knowledge about their children’s development.

Edventure, Inc.: $12,000

EDVENTURE, INC.: $12,000

Chis O’Rearden experiences enhanced and promised family engagement activities in select after school programs; 30 of 89 students (33%) improved/maintained grades.

Fairfield County First Steps: $6,100

FAIRFIELD COUNTY FIRST STEPS: $6,100

In the Countdown to Kindergarten program, 39 of 40 parents/caregivers (98%) demonstrated knowledge about their children’s development.

Girl Scouts of South Carolina - Mountains to Midlands: $60,000

GIRL SCOUTS OF SOUTH CAROLINA - MOUNTAINS TO MIDLANDS: $60,000

The Early Power Play is a literacy enrichment and parent engagement program for 80 to 104 girls Get Scouts and their families, 74 of 120 students (62%) improved their reading scores.

Homeless No More: $40,000

HOMELESS NO MORE: $40,000

St. Lawrence Place provides literacy and parent engagement programs to at risk families and children, 47 of 50 students (94%) improved/maintained grades.

Lexington County First Steps: $10,000

LEXINGTON COUNTY FIRST STEPS: $10,000

In the Countdown to Kindergarten program, 213 of 233 parents/caregivers (91%) reported reading to their child four or more times per week.

Local School Districts: $40,000

Local School Districts: $40,000

In the Countdown to Kindergarten program, 206 of 215 parents/caregivers (96%) reported reading to their child four or more times per week.

Individual families through their medical providers to promote literacy; 757 of 1,234 parent/caregivers (77%) demonstrated increased knowledge about their children’s development.

Orangeburg County First Steps: $5,000

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Vital Connections of the Midlands (VCM): $302,000

VCM provides quality child care services; 120 children were served, and 102% of families demonstrated increased knowledge about their children’s development.

2015-2016 Community Investments in Education

These figures represent funds distributed between JULY 1, 2015 and JUNE 30, 2016. Community Impact dollars fund programs offered by Community Impact Partners. These programs are held strictly accountable and are evaluated annually for effectiveness. (*Indicates staff-reviewed programs)
United Way of the Midlands continues to spearhead the area’s Point-in-Time Count where volunteers are recruited and trained to survey homeless individuals about their needs, the services they require, and where they sleep to more than 739 individuals on 65 nights from November to March with 17,124 meals served. For the last three years, United Way has managed the city’s Inclement Weather Center, which provides shelter to the homeless population on nights when the temperature is 40 degrees or below. With the help of partners like Transitions and Salvation Army, last winter, the shelter provided a safe place to sleep to more than 739 individuals on 65 nights.

The long-term solution? Affordable housing. Last year, 1,524 people were placed in housing through United Way-supported programs with 1,225 individuals still stable in housing after six months; nearly twice as many as reported in the previous year. “United Way believes that everyone deserves to have a safe place to call home, and we’re excited about our continued progress as we work together to end homelessness in the Midlands,” said Mac Bennett, President and CEO of United Way.

Because of the Point-in-Time Count, we know that homelessness in the Columbia area has dropped incrementally in each of the last three years, following the decade’s high in 2013. That year, there were 2,007 total homeless people identified. That number dipped to 1,988 in 2014, then fell to 1,468 in 2015 and 1,350 in 2016.

United Way continues to lead the Midlands Area Consortium for the Homeless (MACH), one of four homeless coalitions in the state, created to address homelessness through collaboration, advocacy and planning. United Way also continues to spearhead the area’s Point-in-Time Count where volunteers are recruited and trained to survey homeless individuals about their needs, the services they are being provided and the barriers they experience to securing permanent housing.

These figures represent funds distributed between JULY 1, 2015 and JUNE 30, 2016. Community Impact dollars fund programs offered by Community Partners. These programs are held strictly accountable and are evaluated annually for effectiveness.

## 2015-2016 COMMUNITY INVESTMENTS IN FINANCIAL STABILITY

### THE HOMELESS OUTREACH AND CONNECTION program assists ex-offenders in achieving housing stability. 43 (42%) individuals (46%) were stable in permanent housing after six months.

### THE HOUSING STABILIZATION program assists people who are homeless and at-risk families with emergency shelter, transitional and permanent housing; 43 of 87 individuals (79%) were stable in housing after six months; 62 households were supported in permanent housing, and 79 of those families were stable in housing for six months or longer.

### THE COOPERATIVE MINISTRY: $70,000

The Cooperative Ministry provides pre-development support for housing for unaccompanied youth.

### THE SALVATION ARMY: $150,000

The Salvation Army provides emergency assistance and advocacy to increase affordable housing for unaccompanied youth.

### THE MIRCI: $29,250

The MIRCI used this grant to provide pre-development support for housing for unaccompanied youth.

### THE UNITED WAY ASSOCIATION OF SOUTH CAROLINA: $183,924

The United Way Association of South Carolina’s 2-1-1 program provides housing and support services to unaccompanied youth ages 17-21. Four young people were stable in transitional housing and made progress on individual care plans.

### THE MHTF: $250,000

The Mid-Housing Trust Fund provides funding, technical assistance and advocacy to increase affordable housing in the Midlands. This program has created or preserved 230 units of housing since 2012.

### THE PALMETTO PLACE CHILDREN’S SHELTER: $40,000

Palmetto Place provides housing and support services to unaccompanied youth ages 17-21. Four young people were stable in transitional housing and made progress on individual care plans.

### THE ALSTON WILKES SOCIETY: $75,000

The Homeless Outreach and Connection program assists ex-offenders in achieving housing stability. 43 (42%) individuals (46%) were stable in permanent housing after six months.

### BOYS AND GIRLS CLUBS OF THE MIDLANDS: $35,000

This impact grant promotes stable housing and internet access management; 22 of 29 children (76%) were stable in permanent housing after 12 months. Boys and Girls Clubs also completed a new unit enabling them to house eight additional children.

### EDISTO HABITAT FOR HUMANITY: $15,000

This grant helped place 12 individuals (five households) into permanent housing.

### FAMILY SHELTER: $75,000

Among 37 families using Family Shelter, seven families were placed in transitional housing and 17 families were placed in permanent housing; 12 of 17 families (71%) were stable in housing after six months.

### GOODWILL INDUSTRIES OF UPSTATE/MIDLANDS SOUTH CAROLINA: $95,000

The Job Training and Employment program provides employment training and job placement. 66 of the 68 individuals (97%) enrolled in the program obtained an industry-specific certification and 44 (64%) obtained competitive employment.

### LEXINGTON INTERFAITH COMMUNITY SERVICES: $260,000

MIRCI provides housing and services to people with mental illness and assistance in filing applications for benefits (SSI, Medicaid, SNAP) and disability certifications; 29 of 31 individuals (94%) were stable in permanent housing after six months; 354 participants increased or obtained benefits.

### MENTAL ILLNESS RECOVERY CENTER, INC. (MIRCI): $125,000

MIRCI used this grant to provide pre-development support for housing for unaccompanied youth.

### MIDLANDS HOUSING TRUST FUND (MHTF): $120,000

The Mid-Housing Trust Fund provides funding, technical assistance and advocacy to increase affordable housing in the Midlands. This program has created or preserved 230 units of housing since 2012.

### THE COOPERATIVE MINISTRY: $70,000

Free income tax return preparation is provided to households that meet income criteria. More than $2 million in Earned Income Tax Credits were returned to the Midlands.

### THE SALVATION ARMY: $150,000

The Housing Stabilization program assists people who are homeless and at-risk families with temporary shelter, transitional and permanent housing; 85 families were placed into permanent housing, and 79 of those families were stable in housing for six months or longer.

### THE COOPERATIVE MINISTRY: $70,000

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people participated in United Way-funded health programs in 2015-2016, including 4,609 uninsured or underinsured children and adults who were provided free dental or eye care through United Way’s WellPartners clinics.

MEETING THE MOST CRITICAL NEEDS OF OUR COMMUNITY

United Way of the Midlands has a long history of providing access to quality healthcare to the uninsured in our community. Since 1959, United Way's children's dental clinic has served the community with the help of more than 100 volunteer dentists who take time from their private practices to meet this critical community need.

From 2011-2014, United Way of the Midlands teamed up with local hospitals to provide a two-day free clinic for uninsured residents.

"At that time, dental and eye care were the most requested services and the demand for care was overwhelming," said Mac Bennett, United Way President and CEO. "We were determined to find a solution." So, in February 2016, United Way opened a new 5,200 square foot adult dental and eye care clinic in the Richland County Health Department and rebranded the services as WellPartners Dental and Eye Health. This expansion, which was made possible by Lexington Medical Center, Palmetto Health, Providence Health and Duke University Medical Center, Palmetto Health, and rebranded the services as WellPartners Dental and Eye Health.

In February, WellPartners will celebrate one year of expanded services and continue a long legacy of providing access to quality health care to those who need it most which had been provided at the same location with limited operating hours. The expansion also allowed United Way to increase service hours at its Lexington County location.

"Since then we have seen dental emergency room visits cut in half, and our clinics are seeing double the adults we saw in 2015," said Bennett.

Last year, WellPartners served more than 800 children, and more than 3,700 adults, a total in-kind treatment value of almost $1.7 million.

"We've made substantial progress in meeting the needs of the uninsured," said Bennett. "In fact, when Lexington Medical and Palmetto Health released their three-year needs assessment in 2016, dental services were no longer listed in the top three like they were in 2015."

In February, WellPartners will celebrate one year of expanded services and continue a long legacy of providing access to quality health care to those who need it most.

2015-2016 COMMUNITY INVESTMENTS IN HEALTH

These figures represent funds distributed between JULY 1, 2015 and JUNE 30, 2016. Community Impact dollars fund programs offered by Community Impact Partners. These programs are held strictly accountable and are evaluated annually for effectiveness.

- **FREE MEDICAL CLINIC** $205,671
  - Primary medical care, limited specialty care, education, pharmacy and referrals to higher levels of care were given to patients who were at or below 138% of poverty and had no insurance. 1,057 were provided a medical home, and 934 patients (89%) improved their health in one area (e.g. blood pressure, blood sugar, oral health, obesity).

- **FREE MEDICAL CLINIC of NEWBERRY COUNTY** $20,000
  - This program provides a medical home and access to care (excluding specialty care) for the uninsured and people living at or below 138% of poverty. Of 867 patients, 286 (42%) improved their health in one area (e.g. blood pressure, blood sugar, oral health, obesity).

- **GOOD SAMARITAN CLINIC** $17,150
  - This program provided medical screenings and management as well as diabetes education workshops in Spanish. Of 290 patients, 152 (52%) improved their health in one area (e.g. blood pressure, blood sugar, oral health, obesity).

- **NEWBERRY COUNTY CLINIC ON AGING** $12,000
  - This program supports individuals who are meeting with activities of daily living so they can remain in their homes. Of 117 clients, 73 (75%) remained in their homes for 6-12 months.

- **NEWBERRY COUNTY CLINIC ON AGING** $44,333
  - In this program, 205 clients received 60,928 home-delivered meals in Newberry and Fairfield counties. 133 clients (91%) remained in their homes for 6-12 months.

- **ORANGEBURG COUNTY COUNCIL ON AGING** $19,833
  - In this program, 281 clients received 4,200 meals and 209 (74%) were able to remain in their homes for 6-12 months.

- **ORANGEBURG-CALHOUN FREE MEDICAL CLINIC** $97,120
  - This program provides primary medical care to the uninsured and people living below 200% of poverty. 236 clients improved their health in one area (e.g. blood pressure, blood sugar, oral health, obesity).

- **SENIOR RESOURCES, INC.** $10,000
  - Of the 120 senior adults who received in-home services to support independent living, 100 (83%) maintained independence for six months or longer.

- **SENIOR RESOURCES, INC.** $154,834
  - Through the Meals on Wheels program, 104,791 meals were delivered to 542 senior adults in Richland County; 550 of 691 clients (80%) remained in their homes for 6-12 months.

- **THE SENATOR GADSDON E. LOUIE CENTER, INC.** $12,000
  - Through the Transportation program, 200 participants received transportation services to appointments, reduced isolation and sustained independence.

In total, United Way of the Midlands invested $4 million in 43 programs in Calhoun, Fairfield, Lexington, Newberry, Orangeburg, and Richland counties. All programs funded through United Way are required to report their program results. The 2015-2016 funded programs accomplished results across a range of community needs including early education and literacy, youth development, basic needs, homelessness and housing, health care and senior services. These programs served more than 27,000 people last year including 85% who were at or below 200% of poverty.

To see contributions that have been specifically directed to certain agencies and to check out our official financial statements, view our extended annual report at: uway.org.
Tocqueville Society members are a special group of influential individuals and couples who partner with United Way to make their communities stronger and healthier. Through their compassion and philanthropy, these people demonstrate exceptional generosity above and beyond by dedicating $10,000 or more of their annual Tocqueville gift to the Community Impact Fund.

**WHO HAVE ALSO MADE LEGACY COMMITMENTS OF $200,000 OR MORE**

- James and Cynthia Bennett
- Charlotte Lunsford Berry and Joe E. Berry (Deceased)
- Dale and Randy Rish
- Jim and Linda Rogers
- George W. (Bill) Rogers
- Jim and Ashley Lindler
- Ron and Karen Lindsay
- Cherry Shoemaker
- Stacy and Linda Shuler
- Karen S. Smith
- Mr. and Mrs. Barron L. Jeffcoat
- Michael Jelenc
- Catherine Reeves Jones-Stork
- Jack and Donna Keese
- Robert and Jane Key
- John and Teresa Kinard
- Keller Kissam
- Arnett Klugh, Jr.
- Jennifer Risinger
- Janine R. Roberts
- Beverly and Frank Seier
- Ricky Sellers
- Steve and Louise Slater
- Jennifer Tolleson
- Susan and Rex Gale
- Phil Gardham
- Mr. and Mrs. Keith Gardner
- Mr. and Mrs. Roosevelt Garrick, Jr.
- Dan Gatlin
- Ken Germano
- John Gentry
- Hank George
- Rick Givens
- Paul Givens
- Rick Givens, Jr.
- Ernest Givens
- Craig Givens
- John E. Goolsby
- Ben Goolsby
- James Goode, Jr.
- James and Robin D'Alessio
- Sarah S. and Frank K. Brown
- Mike and Julie Brenan
- James and Sara E. Brown
- Richard Brown
- John E. Brown
- Patricia Brooks
- Vegetable Brook
- Betty Brook
- John D. Balmat
- David Balfour
- Tom Bailey
- John B. Bailey
- Debra Bailey
- James and Stevie Chavez
- Debby and Stephen Cobb
- Mr. and Mrs. William Combs
- Cynthia E. Connelly
- Chuck and Carla Cook
- Starla Cook
- Cindy Cooper
- Perry Cooper
- Susan Conner
- John Conner
-300,000-

**UNITED WAY OF THE MIDLANDS**

- Sarah S. and Frank K. Brown
- Mike and Julie Brenan
- James and Sara E. Brown
- Richard Brown
- John E. Brown
- Patricia Brooks
- Vegetable Brook
- Betty Brook
- John D. Balmat
- David Balfour
- Tom Bailey
- John B. Bailey
- Debra Bailey
- James and Stevie Chavez
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- Mr. and Mrs. William Combs
- Cynthia E. Connelly
- Chuck and Carla Cook
- Starla Cook
- Cindy Cooper
- Perry Cooper
- Susan Conner
- John Conner
-300,000-
The Humanitarian of the Year Award is given to those who clearly demonstrate extraordinary leadership in philanthropic and humanitarian service. This year's recipient is the Mungos, who have devoted the highest single honor of philanthropic achievement in the Midlands.

United Way of the Midlands is pleased to announce the 2016 Humanitarian of the Year, Stewart and Steve Mungo.

Stewart and Steve Mungo have impacted the community with personal assets as well as through the Michael J. Mungo Foundation. They continue to lead the way in collaboration with United Way of the Midlands to restore flood-damaged homes.

The Mungos will be recognized at the Humanitarian of the Year Award Ceremony and Dinner on February 23, 2017.
Women in Philanthropy (WIP) was founded in 2002 by a group of 16 businesswomen and community activists in the Columbia area. WIP is dedicated to revolutionizing the way women give by transforming charitable contributions into community investments. These investments create positive, long-term change in the lives of women and children by pooling resources to increase impact. The following list represents gifts made between July 1, 2015 and June 30, 2016.

At nearly 350 strong, these donors stimulate positive change in community leadership by increasing women's involvement in the community, women's access to financial resources, and women's leadership.

Renell Spencer • Lindsey Griffin Spires • Christanna Springs • Katherine D. Steck • Susan Steele • Taleshia M. Stewart • Cathy G. Stinson • Amy E. Stone • Erin Shoemaker • Nancy Shultz • Kwamine Simpson • Rion Skinner • Louise R. Slater • Amy Smith • Kathleen G. Smith • Karen S. Smith • Eris B. Speights • Kathleen Saye • Anna Scheyett • Shirley Scruggs • Carolyn Seabrook • Caroline H. Seawell • Beverly Seier • Susanna Sharpe • Elizabeth Sharpe • James Ann Sheley • Cherry • Stacy Ohrin • Ann B. Oliver • GB Olsen • Brittany Owen • Nikki Owens • Nancy C. Parker • Morgan Parker • Lee Patterson • Anna M. Peach • Ebony Perkins • Hutzell • Kaseena Jackson • Melanie B. Jackson • Kiyena B. Jacobs • Kelli Johnson • Elizabeth Johnson • Stephanie Jones • Ranarda M. Jones • Martha Jones • Katherine Swartz Hilton • Shireen Holden • Denise R. Holland • Tammy Holmes • Kristen Horne • Kaziah Howard • Catherine G. Huddle • Lisa C. Hutchinson • Kim M. Griffin • Frances S. Griggs • Donna Groseclose • Anh Gross • Anjanette Hadder • Linda Hall • Debra Hamm • Melissa Hammer • Krista Hampton • Nydia Harter • Diane Frea • Charmane Freeman-Greene • Melissa P. Fritz • Wendy N. Fuess • Suzanne R. Fuller • Anita M. Garrett • Tina Gills • Tiffany Ginn • Natascha • Katherine A. Ferriole • Diane Fischer • Kerri Flowers • Sharon O. Fogle • Margaret Foster • Marshall L. Foster • Erin Rodgers-Foehr • Peg For • Barbara Mack • Erin Fox • Fauczke • Florence Fox • Teresa Franklin-Greene • Melinda F. Fritz • Wendy A. Fink • Stassee B. Fickel • Amy M. Garman • Trine Giff • Thais Gifford • Shatasha Graham • Shirla Golder • Esther Goodling • Rashadn B. Goldman • Helen Graf • Lulae Grootz • Zendella Grissom • Sharon E. Grose • Donna Grotelueschen • Terri Grove • Carol M. Grose • Nan Gries • Elizabeth Griesel • Helena Grund • Amy H. Gunther • Marcie Gurt • Jennifer Guzman • Bria Haggard • Jada Hall • Jada Hall • Kaye D. Hall • Ashley Hall • Brian S. Hall • Kristen Haney • Terry H. Haney • Jillian Haney • Nathan Haney •我々はこの世界を守ることを決意し、これを実現するためのパートナーを募集します。我々は、これに寄与するすべての女性を表彰し、その功績を称えます。
These figures represent funds distributed (in addition to Community Impact funding) between July 1, 2015 and June 30, 2016.

**Certified Partner Agencies Designations**

- Interfaith Community Services of South Carolina, Inc. $2,141
- Home Works of America, Inc. $20,766
- Healthy Learners $12,484
- Harvest Hope Food Bank, Inc. $157,101
- Girl Scouts of South Carolina - Mountains to Midlands, Inc. $16,845
- Girl Scouts of Eastern South Carolina, Inc. $378
- Free Medical Clinic, Inc. $24,059
- Free Medical Clinic of Newberry County $2,493
- Family Shelter $18,552
- Family Health Centers, Inc. $204
- Family Connection of South Carolina, Inc. $6,582
- Fairfield County First Steps $2,757
- Fairfield County Behavioral Health Services $3,043
- EdVenture Children’s Museum $9,499
- Eau Claire Cooperative Health Centers, Inc. $3,945
- Easter Seals of South Carolina $4,008
- Dickerson Center for Children $11,420
- Communities in Schools of the Midlands, Inc. $4,161
- Columbia Urban League, Inc. $21,199
- City Year Columbia $3,687
- Chapin We Care Center $10,440
- Central South Carolina Habitat for Humanity $10,772
- Calhoun County First Steps $1,922
- Brookland Foundation $21,620
- Boys Farm, Inc. $4,734
- Boys & Girls Clubs of the Midlands $22,051
- Boy Scouts-Blue Ridge Council $3,746
- Big Brothers Big Sisters of Greater Columbia, Inc. $11,725
- Babcock Center, Inc. $8,099
- American Cancer Society, Inc. $49,353
- Alston Wilkes Society $2,391
- Acercamiento Hispano $2,254
- Able South Carolina $2,303

**DONOR DESIGNATIONS AND FLOOD RECOVERY FUNDING**

- Certified Partner Agencies: $1,032,225
- Total Donor Designations
  - Work in Progress, Inc. $770
  - Vital Connections of the Midlands, Inc. $4,629
  - Trinity Housing Corporation $5,186
  - The Cooperative Ministry, Inc. $43,090
  - Senior Resources, Inc. $14,139
  - Ruth S. Pugh Foundation $708
  - Richland Library $6,079
  - Reach Out and Read - Carolinas $1,531
  - Protection & Advocacy for People with Disabilities, Inc. $4,066
  - Palmetto Aids Life Support Services $9,256
  - Orangeburg-Calhoun Free Medical Clinic $3,365
  - Orangeburg County First Steps $929
  - Orangeburg County Council on Aging $1,171
  - Orangeburg County Adult Literacy Council $1,179
  - Orangeburg Boys and Girls Clubs $6,803
  - Newberry County Literacy Council, Inc. $1,553
  - Midlands Housing Alliance (Transitions) $8,901
  - Lexington/Richland Alcohol and Drug Abuse Council, Inc. $5,831
  - Lexington Interfaith Community Services $7,916
  - The Lourie Center $4,350
  - South Carolina Campaign to Prevent Teen Pregnancy $7,920
  - South Carolina Autism Society, Inc. $22,679
  - Sistercare, Inc. $79,536
  - Sexual Trauma Services of the Midlands $25,837
  - Midlands Fatherhood Coalition $1,898
  - Mental Illness Recovery Center, Inc. $16,303
  - Lexington County First Steps $2,358
  - Eastside First Responder Volunteers $13,180
- Other Flood Spending
  - WellPartners - UWM In-Kind $122,585
  - Salvation Army Flood Relief $30,000
  - Disciples Home Missions $50,000
  - Central South Carolina Habitat for Humanity $25,000
  - Inclement Weather Center $320,118
  - Grant Matching Allocations $299,494

- Other Program Spending
  - WellPartners - Midlands Eye Care Clinic $162,500
  - WellPartners - Adult & Children’s Dental $843,941
  - Homeless Management Information Systems $196,185
  - Regional Coordination of Homeless Services $80,000
  - Professional Development $30,000

- TOTAL FLOOD FUNDING $3,074,596

**DONOR DESIGNATIONS**

- Donor Designations
  - Total Donor Designations $1,032,225
  - Work in Progress, Inc. $770
  - Vital Connections of the Midlands, Inc. $4,629
  - Trinity Housing Corporation $5,186
  - The Cooperative Ministry, Inc. $43,090
  - Senior Resources, Inc. $14,139
  - Ruth S. Pugh Foundation $708
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  - Orangeburg County Adult Literacy Council $1,179
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  - South Carolina Campaign to Prevent Teen Pregnancy $7,920
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  - Sistercare, Inc. $79,536
  - Sexual Trauma Services of the Midlands $25,837
  - Midlands Fatherhood Coalition $1,898
  - Mental Illness Recovery Center, Inc. $16,303
  - Lexington County First Steps $2,358
  - Eastside First Responder Volunteers $13,180
  - Salvation Army - Columbia Corps $14,467
  - Salvation Army - Orangeburg $90
  - Senior Missions $4,129
  - Seniors Plus $9,134
  - Southeast Service Centers of the Midlands $57,000
  - Sierra Club $7,500
  - South Carolina Autism Society $27,573
  - South Carolina Campaign to Prevent Teen Pregnancy $7,936
  - South Carolina Legal Services $12,115
  - South Carolina Mediation $299,494
  - Salvation Army - Columbia Corps $1,396

- Total Other Program Spending $2,541,793

- Other Designation Activity
  - Other Flood Funding
  - Other Program Funding

- Grand Total Designations and CFC
  - Combined Federal Campaign (CFC)*
  - Total Combined Federal Campaign $608,216

- Total Other Funding Activity
  - Other Designation Activity
  - Direct Pay Designations $517,729
  - Total Other Funding Activity $1,434,155

- Total $46,970
  - UWM Flood Recovery Coordination $4,961
  - SC United Methodist Church Disaster Recovery $75,000
  - WellPartners - Midlands Eye Care Clinic $162,500
  - WellPartners - Adult & Children’s Dental $843,941
  - Homeless Management Information Systems $196,185
  - Regional Coordination of Homeless Services $80,000
  - Professional Development $30,000

- Grand Total Flood Funding $3,074,596

- United Way of the Midlands
  - Through United Way of the Midlands’ Restoring Hope project, we are asking our generous community to re-energize its spirit of giving to create even more volunteerism, donations and hospitality to restore 250 or more houses in the next year so that they can become safe and livable for the families who call them home.

- Restoring Hope
  - Worked with more than 45 local partners, we have already repaired 93 homes damaged by the flood with 30 more in process; fixing roofs, treating mold, restoring floors and much more.

- To learn how you can help, visit restoringhopesc.org and donate, volunteer or read about our campaign to continue the flood recovery process and help keep those that still haven’t been able to return home.
## UNITED WAY OF THE MIDLANDS AND SUBSIDIARY 
### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION 
#### JUNE 30, 2016 AND 2015  

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Assets</td>
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<tr>
<td>Cash and cash equivalents</td>
<td>$4,663,914</td>
<td>$1,815,462</td>
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<tr>
<td>Investments - available for sale</td>
<td>1,212,867</td>
<td>1,241,928</td>
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<tr>
<td>Investments - others</td>
<td>268,647</td>
<td>267,792</td>
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<td>Annual campaign pledges receivable (net of allowance of $699,279 for 2016 and $721,470 for 2015)</td>
<td>4,276,131</td>
<td>4,581,887</td>
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<tr>
<td>Current portion of capital campaign receivable</td>
<td>231,299</td>
<td>813,000</td>
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<tr>
<td>Grants receivable</td>
<td>152,971</td>
<td>198,142</td>
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<td>Designations processing income receivable</td>
<td>118,444</td>
<td>128,644</td>
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<td>Other receivables</td>
<td>16,713</td>
<td>75,957</td>
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<tr>
<td>Prepaid expenses</td>
<td>229,064</td>
<td>253,456</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td>$11,170,050</td>
<td>$9,375,948</td>
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<tr>
<td>Non-Current Assets</td>
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<td></td>
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<tr>
<td>Property and equipment, net</td>
<td>4,559,936</td>
<td>2,085,274</td>
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<tr>
<td>Capital campaign receivable less, current portion and net of discount to PV of $5,049</td>
<td>204,402</td>
<td>502,960</td>
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<tr>
<td>Investments - other</td>
<td>25,000</td>
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<tr>
<td>Endowed funds</td>
<td>669,530</td>
<td>522,575</td>
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<tr>
<td><strong>Total non-current assets</strong></td>
<td>$5,458,868</td>
<td>$3,110,809</td>
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<tr>
<td><strong>Total assets</strong></td>
<td>$16,628,918</td>
<td>$12,486,757</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td></td>
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<tr>
<td>Designations payable</td>
<td>1,853,775</td>
<td>1,837,067</td>
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<td>Accounts payable</td>
<td>884,148</td>
<td>183,583</td>
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<td>Special funds held for agencies</td>
<td>186,342</td>
<td>242,049</td>
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<tr>
<td>Grants payable</td>
<td>221,902</td>
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<tr>
<td>Compensation related benefit payable</td>
<td>167,130</td>
<td>137,145</td>
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<tr>
<td>Deferred revenue</td>
<td>183,583</td>
<td>10,000</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>$3,323,297</td>
<td>$2,409,844</td>
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<tr>
<td>Net Assets</td>
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<tr>
<td>Unrestricted</td>
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<td></td>
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<tr>
<td>Undesignated</td>
<td>8,981,039</td>
<td>5,943,026</td>
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<tr>
<td>Board designated</td>
<td>2,078,442</td>
<td>2,047,790</td>
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<tr>
<td>Temporarily restricted</td>
<td>1,336,138</td>
<td>2,086,107</td>
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<tr>
<td><strong>Total net assets</strong></td>
<td>$13,355,621</td>
<td>$10,767,913</td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$16,628,918</td>
<td>$12,486,757</td>
</tr>
</tbody>
</table>

**CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
#### YEAR ENDED JUNE 30, 2016  

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues and Other Support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gross campaign results prior years</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gross campaign results 2015</td>
<td>-</td>
<td>$11,221,795</td>
</tr>
<tr>
<td>Less, donor designations</td>
<td>(3,155,034)</td>
<td>(3,155,034)</td>
</tr>
<tr>
<td>Less, provision for uncollectible pledges</td>
<td>(699,279)</td>
<td>(699,279)</td>
</tr>
<tr>
<td>Capital campaign results (net of discount of $5,049)</td>
<td>$7,403,394</td>
<td>(7,403,394)</td>
</tr>
<tr>
<td>Flood Relief Fund</td>
<td>$1,072,151</td>
<td>-</td>
</tr>
<tr>
<td><strong>Net campaign results 2015</strong></td>
<td>$8,575,545</td>
<td>(7,403,394)</td>
</tr>
<tr>
<td><strong>Gross funds awarded</strong></td>
<td>7,403,044</td>
<td>2,076,686</td>
</tr>
<tr>
<td><strong>Less, donor designations</strong></td>
<td>(3,022,839)</td>
<td>(3,022,839)</td>
</tr>
<tr>
<td><strong>Gross campaign results prior years</strong></td>
<td>$4,379,195</td>
<td>(7,403,394)</td>
</tr>
<tr>
<td><strong>Less, provision for uncollectible pledges</strong></td>
<td>(699,279)</td>
<td>(699,279)</td>
</tr>
<tr>
<td><strong>Net campaign revenue</strong></td>
<td>$7,402,034</td>
<td>(7,403,394)</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>$10,833,953</td>
<td>-</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
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<td></td>
</tr>
<tr>
<td>Gross funds awarded</td>
<td>7,402,034</td>
<td>-</td>
</tr>
<tr>
<td>Less, donor designations</td>
<td>(3,022,839)</td>
<td>(3,022,839)</td>
</tr>
<tr>
<td><strong>Net funds awarded</strong></td>
<td>$4,379,195</td>
<td>-</td>
</tr>
<tr>
<td><strong>Grants</strong></td>
<td>2,401,741</td>
<td>2,076,686</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td>8,508,420</td>
<td>2,076,686</td>
</tr>
<tr>
<td><strong>Supporting services</strong></td>
<td>1,727,484</td>
<td>-</td>
</tr>
<tr>
<td><strong>Other program services</strong></td>
<td>2,401,741</td>
<td>-</td>
</tr>
<tr>
<td><strong>Grants</strong></td>
<td>38,671</td>
<td>253,456</td>
</tr>
<tr>
<td><strong>Investment income</strong></td>
<td>60,450</td>
<td>247,166</td>
</tr>
<tr>
<td><strong>Building rent income</strong></td>
<td>60,450</td>
<td>247,166</td>
</tr>
<tr>
<td><strong>Gifts in kind</strong></td>
<td>680,883</td>
<td>247,166</td>
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<tr>
<td><strong>Investment income</strong></td>
<td>62,012</td>
<td>247,166</td>
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<tr>
<td><strong>Unrealized (loss) on investments</strong></td>
<td>(8,883)</td>
<td>(8,883)</td>
</tr>
<tr>
<td><strong>Gain on asset disposal</strong></td>
<td>1,024,506</td>
<td>1,024,506</td>
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<tr>
<td><strong>Special event revenue</strong></td>
<td>28,645</td>
<td>-</td>
</tr>
<tr>
<td><strong>Miscellaneous income</strong></td>
<td>216,941</td>
<td>-</td>
</tr>
<tr>
<td><strong>Capital campaign income released from restrictions</strong></td>
<td>1,294,875</td>
<td>-</td>
</tr>
<tr>
<td><strong>Annual campaign income released from restrictions</strong></td>
<td>7,403,394</td>
<td>(7,403,394)</td>
</tr>
<tr>
<td><strong>Grant funds released from restrictions</strong></td>
<td>2,472,259</td>
<td>(2,472,259)</td>
</tr>
<tr>
<td><strong>Total revenues and other support</strong></td>
<td>$14,812,630</td>
<td>(749,969)</td>
</tr>
<tr>
<td><strong>Total expenses and other support</strong></td>
<td>$14,062,661</td>
<td>-</td>
</tr>
</tbody>
</table>

**Gross campaign revenue**  
2016 | $7,402,034 | - |
2015 | 2,076,686 | - |
**Gross campaign revenue prior years**  
2016 | $7,402,034 | - |
2015 | 2,076,686 | - |
**Less, donor designations**  
2016 | (3,022,839) | (3,022,839) |
2015 | (3,022,839) | (3,022,839) |
**Less, provision for uncollectible pledges**  
2016 | (699,279) | (699,279) |
2015 | (699,279) | (699,279) |
**Net campaign results**  
2016 | $8,575,545 | (7,403,394) |
2015 | - | (7,403,394) |
**Increase (decrease) in net assets**  
2016 | $3,978,677 | (749,969) |
2015 | (3,228,708) | (749,969) |
**Total assets at end of year**  
2016 | $16,628,918 | $12,486,757 |
2015 | $12,486,757 | $16,628,918 |

**See notes to consolidated financial statements.**